



TRANSFER SCRIPT FOR DEBT SETTLEMENT

Hello, this is _____ from the Debt Pros Relief Program.
Mr. / Mrs. _____ we are responding to your request that you were seeking help with your unsecured debt.

Yes/No.

We currently offer a program right now that provides you the opportunity for a chance to get rid of your debt by having our professional agent talk with the credit-card companies and getting them to settle all your balances for less than what you owe while helping you become debt free.

This could help save you hundreds or even thousands of dollars, would you like to know more?

(Pause and wait for a response, if "yes" proceed to next step, if "no" – thank them for their time and hang up.)

I would like to connect you with one of our debt counselors to speak with you and explain exactly how this works. Can I do that?

(if "yes" go to step 1 below and if "no" then ask if their sure they wouldn't like to just hear about the program, If still "no" thank them for their time and hang up.)

1. I need to verify a couple of things first. In order to qualify for this program their needs to be at least \$10,000 in credit card debt, (pause) do you have that much credit card debt?

(if "yes" move to step 2 and if "no" then ask if they have any other unsecured debts like medical bills that are over \$10,000. If "yes" move to step 2 if "no" thank them for their time and hang up.)

2. The next thing I need to know, (pause) are you making minimum payments on your credit cards every month or have you been late a few times?

(if they answer "yes," tell them that's okay this program can greatly benefit you.)
(Minimum payments must be made most of the time to qualify. If no payments are being made tell them)

I'm sorry but you don't qualify for our program, (pause) could you make minimum payments if you knew your debt was getting paid off for a lot less than what you owe?

(If "yes" move to step 3 and if "no" thank you for your time and hang up.)

3. This program sounds perfect for you so let me arrange the consultation for you. Would you like to talk to a counselor now? (If "yes" make the transfer and successfully connect them with the client and if "no" schedule the most convenient time for them to speak to our counselor and we will re-establish contact at a later time to be transferred successfully.)